



**CALL FOR PROJECTS, 2024**  
**For the**  
**Florida-Israel Innovation Partnership**  
**Aerospace Track & R&D Aerospace Grant Application Process**

**Publication Date:** September 11, 2023

**Submittals Due:** February 19, 2024

Space Florida (“SF”) is dedicated to fostering the growth and development of a sustainable and world-leading aerospace industry in the State of Florida. SF promotes aerospace business development by facilitating business financing, spaceport operations, research and development, workforce development, and innovative education programs. SF is an independent special district and a subdivision of the State of Florida and is governed by Part II of Chapter 331 of the Florida Statutes.

**INTRODUCTION**

The goal of the Florida – Israel program is to promote joint Research & Development collaboration amongst companies in the State of Florida and the State of Israel.

Proposals will be accepted in innovative aerospace, aviation, and related technological fields, including but not limited to, the following:

- Satellite Communication
- Small Satellite Technology and Small Launch Vehicles
- Space Research Related Sensor Technology (including bio-sensors)
- Nano-Materials and Coatings for Space Applications
- Electric Power Resources for Space Applications
- Microgravity Research related to Human Life Sciences
- Unmanned Aerial Systems
- Nano-, Flex- and Low-Power Electronics
- Micro- and Nano-Robotics
- 3D Printing
- Airborne Radiation Sensing
- Fuel Cells
- Bio-Ag & Water Issues research
- Cyber-Security
- Nanotechnology
- Aerospace and Defense
- Virtual Reality (VR) & Augmented Reality (AR), research and development
- Unmanned Aerial Systems, Robotic Technologies & Drones for Reconnaissance, Inspection & Data Research



- Advanced Materials, Artificial Intelligence (AI), 3D Printing Tech & Innovative Products & Services
- And other Space and Aerospace-Related Technologies

Successful companies will receive funding directly from their country according to its regulations and procedures: companies from Israel will be funded by the Israel Innovation Authority, and companies from Florida will be funded by Space Florida.

### **MODE OF COLLABORATION**

To be eligible to apply for a grant, applicants must be a partnership consisting of at least one for-profit Florida Company and one for-profit Israeli company. Companies are required to comply with the application requirements set forth and program conditions respective to each funding jurisdiction.

Applicants, in both Florida and Israel, must provide with their Applications a joint abstract statement (one paragraph will suffice), detailing the purpose of their partnership, what role each company will play in the research and development phase of the selected project, and what they jointly hope to achieve as the final outcome.

Applicants, where one of the applying companies is a wholly owned subsidiary or joint venture of the other company, will not be considered. Applicants where one of the applying companies has a nominal equity position in the other or a contractual business relationship (for example, in-country distributor of the other company's products) will be considered so long as the relationship is fully disclosed in the Joint Bilateral Cooperation Application Form.

SF and Israel Innovation Authority are able to help match companies and to help identify potential application partners for this program. Israel Innovation Authority holds a database of Israeli technology companies and it provides on-demand partner matching services. SF has access to commercial databases that can assist in identifying potential Florida partners. Additionally, it is expected that companies will be seeking their own partners independently.

Participation of research institutions/universities is welcome as subcontractors in accordance with each jurisdiction's funding regulations.

Each jurisdiction will fund its eligible participants in accordance with its own guidelines and procedures.

### **FUNDING ELIGIBILITY**

**In Florida: Failure to clearly demonstrate eligibility prerequisites will result in disqualification of your proposal. You will NOT have the opportunity to submit additional information to prove your eligibility after the submission date has passed. If you have previously been awarded a grant under the Call for Projects, you must clearly demonstrate you still meet the eligibility requirements.**

**FOR-PROFIT CORPORATIONS OR LIMITED LIABILITY COMPANIES, MUST PROVIDE CLEAR DOCUMENTATION THAT THEY SATISFY THREE (3) OUT OF**



**FOUR (4) OF THE FOLLOWING ACTIVITIES LOCATED IN FLORIDA: HEADQUARTERS, RESEARCH & DEVELOPMENT, SALES & MARKETING OR MANUFACTURING, WHICH ARE DEFINED AS FOLLOWS:**

- Headquarters: location where the company's executive offices are located,
- Research & Development: activities related to research of relevant existing and new technologies, and development of these products into new and improved products,
- Sales & Marketing: activities related to developing and increasing awareness of the company's products ("marketing"), and developing and increasing sales of the company's products ("sales"); and
- Manufacturing: activities related to the assembly, test and inspection of the company's products.

**ALL FUNDING ELIGIBILITY DECISIONS MADE BY SPACE FLORIDA ARE FINAL AND WILL NOT BE SUBJECT TO REVIEW.**

Universities and research institutions can apply as subcontractors. Research projects should focus on the aerospace/related areas listed above.

Please refer to **Appendix B** for the complete set of rules and regulations governing eligibility for Florida companies seeking to apply for this grant program.

For Israeli companies, the preconditions and criteria for evaluation of by the Israel Innovation Authority, the application process and all other information are detailed in the incentive program for [Bilateral R&D and Pilots](#).

**APPLICATION REQUIREMENTS**

**Applicants must complete and submit all of the following:**

1. The Joint Bilateral Cooperative Application Form included at **Appendix A**. The Joint Bilateral Cooperative Application **MUST** be signed by both participants.
2. The Cooperative Agreement which addresses the intellectual property rights and commercialization strategy between the partnership entities. The Cooperation Agreement must be finalized and signed by a legally authorized representative of the applicants and submitted with your proposal. Note that the contents of the Cooperation Agreement will not be reviewed for legality by Space Florida or Israel Innovation Authority, and by accepting funding the Applicants agree to indemnify, hold harmless, and release Space Florida and Israel Innovation Authority for any issues which may arise as a result of the Cooperation Agreement. Accordingly, the Applicants are encouraged to have the Cooperation Agreement reviewed by their legal counsel. A draft outline of a proposed form of Cooperation Agreement can be found in **Appendix C**.

An executed (signed) Cooperative Agreement must be submitted with the application.



3. The Complete Proposal for the R&D Project. Please thoroughly review this Call for Projects document along with all of the Appendixes for components to be included in the Proposal.

**SCHEDULE**

Item	Time and Date Due (all time is EST)
Publication Date	September 11, 2023
Submittal of Required Application Documents	Florida applications due no later than 2:00PM EST, February 19, 2024
Evaluation Period	TBD
Awards	As Issued

**COMMON PROJECT REQUIREMENTS AND EVALUATION CRITERIA**

Proposals will be evaluated based on the following common Project Requirements and Evaluation Criteria and in accordance with each funding jurisdictions requirements.

**Technical Merit**

- Significance of problem/opportunity
- Degree of innovation (novelty) of technology
- Technical feasibility

**Commercial Merit**

- Size of potential market
- Extent to which the need for the product or process can be validated
- Potential disruptiveness of the technology to be developed

**Ability to carry out proposed research successfully**

- Soundness of approach and work plan
- Adequacy of management plan
- Qualifications of key members of research team
- Strength of the partnership and compatibility between the Israeli and Florida company

**Ability of project participants to commercialize resulting technology successfully**

- Current position in market
- Adequacy of commercialization plan
- Ability to secure needed financing



### **Potential Economic Benefit**

- If the project is successful, estimate the amount of new investment capital that you may be able to raise as a result thereof.
- What is your most likely pathway to commercialization, e.g., continuing to grow your current entity, sale to a strategic partner, spin-off of the technology into a new company?
- If your project is successful, is it realistic to base commercialization activities in Florida, or are there factors (e.g., locations of critical customers and/or suppliers, base of skilled workforce, unique university/research institution relationships) that will pressure you to look elsewhere?

In Israel: For Israeli companies, the application process is detailed in the incentive program for [Bilateral R&D](#) and the incentive program for [Bilateral Pilots](#).

### **GRANT AWARDS**

In Florida: Space Florida intends to provide grant awards under the following terms and in accordance with funding jurisdiction requirements.

#### **Project Duration:**

- Up to two (2) years. If the proposed length of the project is more than one (1) year, milestones/deliverables will be required to show that significant progress has been made at the end of the first year.
- The Florida individual grant awards to a company will not exceed \$400,000.00. Applications with requests exceeding \$400,000.00 will not be considered for award.

#### **Additional Requirements:**

- Florida companies will be required to provide an equal or greater amount of matching share to the grant award in any combination of equipment, services, or monetary contribution for approved R&D expenditures associated with the approved grant award.
- Companies that are selected for funding will need to enter into a binding grant agreement with Space Florida that specifies the amount of the company's contribution, and identifies milestones/deliverables, prior to receiving a formal grant award and being able to draw funds against it. Terms and conditions are not subject to negotiations. A template of the grant agreement can be found in **Appendix D**.

**SPACE FLORIDA AND ISRAEL INNOVATION AUTHORITY HAVE FULL DISCRETION AND AUTHORITY TO DETERMINE (1) WHICH APPLICANTS, IF ANY, RECEIVE GRANTS UNDER THIS PROGRAM, (2) THE AMOUNTS OF SUCH GRANTS, AND (3) WHETHER MATERIAL CHANGES TO THE PROJECT AS DESCRIBED IN THE APPLICATION SUBMITTAL DOCUMENTS ARE CAUSE FOR RESCISSION OF A PORTION OR THE ENTIRE GRANT AWARD. SUBMISSION OF APPLICATION SUBMITTAL REQUIREMENTS DOES NOT GUARANTEE AN AWARD OR RECEIPT OF ANY GRANT UNDER THIS PROGRAM.**



**ADDITIONAL INFORMATION**

Additional Requirements regarding Application Submittal Requirements including submittal instruction are located on the respective Appendix documents identified below. All applicants are encouraged to review all materials included in this Call for Projects before submitting any application documents. Appendixes attached to this Call for Projects are as follows:

- Appendix A Joint Bilateral Cooperation Application Form
- Appendix B Space Florida Rules and Regulations for Grant Applicants
- Appendix C Joint Draft Cooperation Agreement
- Appendix D Space Florida Grant Agreement Template

**Property of SF:** All information submitted by a Florida company will become part of the project file and, unless otherwise exempt or confidential in accordance with Florida law, will become a public record. All information will become the property of SF and will not be returned.

**Trade Secrets and Information Confidential and Exempt from the Public Records Act:** Trade secrets and information confidential and exempt from Subsection 119.07(1) of the *Florida Statutes* and Subsection 24(a) of Article I of the Florida Constitution, is not solicited nor desired, as information to be submitted with any portion of the response to this Call for Projects. The *Florida Statutes* and the State Constitution govern whether information in a response is confidential or exempt from the Public Records Act. If information is submitted in a response which the company deems to be a trade secret or confidential and exempt from the Public Records Act, the information shall be submitted with the response in a **separate, clearly marked file referencing the specific statutory citation for such exemption**. SF is not obligated to agree with the company’s claim of an exemption and, by submitting a reply or other submission; the company agrees to be responsible for defending its claim that each and every portion of the separately marked information is exempt from inspection and copying under the Public Records Act. The company agrees that it shall protect, defend, and indemnify, including attorney’s fees and costs, SF for any and all claims and litigation (including litigation initiated by SF) arising from or relating to company’s claim that the separately marked portions of its reply are not subject to disclosure. If the company fails to separately mark portions of its response, or mark its response “confidential” (or other similar language) in its entirety, SF is authorized to produce the entire document, data or record submitted by the company in responding to a public records request.

**Cost to Develop the Response:** Costs for developing the application submittal requirements responsive to this Call for Projects are entirely the obligations of the company and shall not be chargeable in any manner to SF.

Space Florida	Israel Innovation Authority
Heidi Corder-Jensen Email: <a href="mailto:hcorder-jensen@spaceflorida.gov">hcorder-jensen@spaceflorida.gov</a> Phone Number: 321-730-5301 ext. 238	Yifat Hadaya Email: <a href="mailto:Yifat.Hadaya@innovationisrael.org.il">Yifat.Hadaya@innovationisrael.org.il</a> Phone Number: +972-3-5118179

**SPACE FLORIDA**



**APPENDIX A**

## BILATERAL APPLICATION FORM

**Instructions:** Both partners applying for the programme should fill this form in together and submit it to the two funding organizations. Please include along with this form a **signed letter of intent (LOI)** outlining the intellectual property (IP) plans as well as **resumes/CVs** of key personnel.

### 1. General Information

#### 1.1 Project Title

*(Do not exceed 120 characters)*

#### 1.2 Submission Date

#### 1.3 Short Summary

*(Do not exceed 240 characters)*

#### 1.4 Technology Sector & Subsector of Project (Select 1 sector and 1 corresponding subsector)

- Clean-Tech**
- Agrobiotech       Energy       Environment / Climate       Materials  
 Water Technologies
- 
- Communications**
- Broadband Access       Broadcast       Enterprise Networking       Home Networking  
 Mobile Applications       NGN & Convergence       Optical Networking       Telecom Applications  
 VoIP & IP Telephony       Wireless Applications       Wireless Infrastructure
- 
- Internet**
- Content Delivery       Content Management       e-Commerce       E-Learning  
 Internet Applications       Internet Infrastructure       Online Advertising       Online Entertainment  
 Search Engines       Social Networks
- 
- IT & Enterprise Software**
- Business Analytics       Security       Enterprise Applications       Enterprise Infrastructure  
 Miscellaneous Software       Design and Development Tools
- 
- Life Sciences**



## BILATERAL APPLICATION FORM

- |  |   |  |                                       |
|--|---|--|---------------------------------------|
| <input type="checkbox"/> Agrobiotech   | <input type="checkbox"/> Bioinformatics | <input type="checkbox"/> Biologicals     | <input type="checkbox"/> Diagnostics  |
| <input type="checkbox"/> Healthcare IT | <input type="checkbox"/> Industrial     | <input type="checkbox"/> Medical Devices | <input type="checkbox"/> Telemedicine |
| <input type="checkbox"/> Therapeutics  |   |  |                                       |

**Miscellaneous Technologies**

- |  |  |  |  |
|--|--|--|--|
| <input type="checkbox"/> Aerospace & Defense   | <input type="checkbox"/> Hardware  | <input type="checkbox"/> Industrial Technologies | <input type="checkbox"/> Miscellaneous |
| <input type="checkbox"/> Nanotechnology  | <input type="checkbox"/> Virtual Reality (VR) & Augmented Reality (AR), research and development |  |  |
| <input type="checkbox"/> Unmanned Aerial Systems, Robotic Technologies & Drones for Reconnaissance, Inspection & Data Research |  |  |  |
| <input type="checkbox"/> Advanced Materials, Artificial Intelligence (AI), 3D Printing Tech & Innovative Products & Services   |  |  |  |

**Semiconductors**

- |  |  |  |   |
|--|--|--|---|
| <input type="checkbox"/> Fabrication and Testing | <input type="checkbox"/> Manufacturing Equipment & EDA | <input type="checkbox"/> Memory & Storage        | <input type="checkbox"/> Miscellaneous Semiconductors |
| <input type="checkbox"/> Network Processors      | <input type="checkbox"/> Processors & RFID             | <input type="checkbox"/> Security Semiconductors | <input type="checkbox"/> Video, Image & Audio         |

## BILATERAL APPLICATION FORM

### 1.5 Division of R&D tasks

Company's name	Country/Region	Role of Participant	Contribution (%)*	Broad scope of work

\***Contribution (%)**: Please demonstrate the balanced technological contribution to the project between the partners from both regions. This recommended contribution should be no less than 30% to one partner and no more than 70% to the other partner in case there are two companies involved.

### 1.6 Division of requested budget

Company's Name	Country/Region	Division of budget (USD)	Division of budget (by %)
<b>Total:</b>			100%

**Note:** Israel Innovation Authority's funding will be up to 50% of the approved R&D expenses of the project incurred by the Israeli participant.

**1.7 Start Date:**

**End Date:**

**Project Duration (Months):**

## 2. Project Outline

### 2.1 Project Description

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## BILATERAL APPLICATION FORM

*In no more than 500 words, please provide a brief description of the joint R&D project –*

- (i) a problem statement explaining the key issues or problems existing in the concerned area(s) selected for the joint R&D work;*
- (ii) a brief description of the products/services/processes/system to be launched in the market for solving the problems/issues;*
- (iii) a highlight of the key innovation and technology to be developed or to be deployed by each of the partners for developing (ii) above;*
- (iv) the competitive advantage of (ii) above;*
- (v) the ways in which how (ii) to be commercialized; and*
- (vi) activities of the partners and expected outcomes.*

*Please provide a joint project plan to outline the division of work between the companies, showing key project tasks and milestones (in every 6 months).*

### **2.2 Research and Technological Development Envisaged (Level of Innovation)**

*In no more than 2 pages, please describe the core R&D work to be shared between the companies when developing the product/service/process/system stated in part 2.1 by addressing each of the following items –*

- The level of innovation and novelty of the product/service/process/system;*
- The technological challenges, risks and opportunities of the development; and*
- The creation of Intellectual property.*

### **2.3 Market Potential and Commercialization Plan**

## BILATERAL APPLICATION FORM

*In no more than 2 pages, please describe the commercial viability of the project deliverables and outline the commercialization plan based on the following aspects -*

- *Target customer/market/geographical regions;*
- *Commercial/market risks and what measures will be put in place to manage the risks;*
- *Competitive analysis; and*
- *Business model (e.g. value propositions, customer relationship, resources needed, revenue streams, partnerships, how to reach out to customers, cost structure etc.)*

### **2.4 Cooperation between Participants (Synergies, advantages, complementarities, etc.)**

*In no more than 2 pages, please describe how the intended cooperation would bring benefits to the development and commercialisation of the project deliverables.*

*Please also clearly address how each of the following items impact on the intended cooperation:*

- *The position of the companies in the sector;*
- *The capabilities of the management and research and development teams;*
- *Financial capability of each company; and*
- *Past performance*

## BILATERAL APPLICATION FORM

### 2.5 Expected Outcome of Project

*In no than 2 pages, please describe the expected outcome of the project in terms of its contribution to –*

- *Creating long term and high value-added technology employments in the respective regions, particularly for local graduates in the fields of science, technology and engineering;*
- *Providing training opportunities to local graduates in the relevant fields;*
- *Driving development of the relevant industry sectors; and*
- *Dovetailing government policies and bringing benefits to the community at large in the respective countries.*

### 2.6 IP Ownership Agreement

*Please attach a separate "Letter of Intent" signed by both partners.*

*This letter, of approximately 1 page, should detail the early, pre-project agreement with your partner on how you will treat your respective IP entering the project, IP being developed within the project and IP after the project. Indicate any early agreement with your partner on splitting export markets/sales/revenue/licensing etc.*

*Note that this is a pre-project agreement and a final agreement shall be put in place before any funding is received by successful applicants.*

## BILATERAL APPLICATION FORM

### 3. Project Participants – Partner 1

#### 3.1. Participant Profile

##### 3.1.1 General Profile

Full Name of Company

Prior name of Company

Company Stage  Seed  R&D  Initial Revenues  Revenue Growth

Year Established  No. Employees

No. R&D Personnel

##### 3.1.2 Company Contact Info

Street Address

City  Country

Telephone  Fax

Website  E-mail

##### 3.1.3 Contact Person

First Name  Last Name

Title  Function

Phone  Mobile Phone

Email

## BILATERAL APPLICATION FORM

### 3.1.4 Organization Background

General Business Description & Area of Expertise

Technology Description (Main Products/Services)

Targeted Customers

IP

Sales (for last 3 years)

Current year (i)

i-1

i-2

Comments

## BILATERAL APPLICATION FORM

### 3.1.5 Technology Sector & Subsector of Company (Select 1 sector and 1 subsector)

<input type="checkbox"/>	<b>Clean-Tech</b>			
	<input type="checkbox"/> Agrobiotech	<input type="checkbox"/> Energy	<input type="checkbox"/> Environment / Climate	<input type="checkbox"/> Materials
	<input type="checkbox"/> Water Technologies			
<input type="checkbox"/>	<b>Communications</b>			
	<input type="checkbox"/> Broadband Access	<input type="checkbox"/> Broadcast	<input type="checkbox"/> Enterprise Networking	<input type="checkbox"/> Home Networking
	<input type="checkbox"/> Mobile Applications	<input type="checkbox"/> NGN & Convergence	<input type="checkbox"/> Optical Networking	<input type="checkbox"/> Telecom Applications
	<input type="checkbox"/> VoIP & IP Telephony	<input type="checkbox"/> Wireless Applications	<input type="checkbox"/> Wireless Infrastructure	
<input type="checkbox"/>	<b>Internet</b>			
	<input type="checkbox"/> Content Delivery	<input type="checkbox"/> Content Management	<input type="checkbox"/> e-Commerce	<input type="checkbox"/> E-Learning
	<input type="checkbox"/> Internet Applications	<input type="checkbox"/> Internet Infrastructure	<input type="checkbox"/> Online Advertising	<input type="checkbox"/> Online Entertainment
	<input type="checkbox"/> Search Engines	<input type="checkbox"/> Social Networks		
<input type="checkbox"/>	<b>IT &amp; Enterprise Software</b>			
	<input type="checkbox"/> Business Analytics	<input type="checkbox"/> Security	<input type="checkbox"/> Enterprise Applications	<input type="checkbox"/> Enterprise Infrastructure
	<input type="checkbox"/> Miscellaneous Software <input type="checkbox"/> Design and Development Tools			
<input type="checkbox"/>	<b>Life Sciences</b>			
	<input type="checkbox"/> Agrobiotech	<input type="checkbox"/> Bioinformatics	<input type="checkbox"/> Biologicals	<input type="checkbox"/> Diagnostics
	<input type="checkbox"/> Healthcare IT	<input type="checkbox"/> Industrial	<input type="checkbox"/> Medical Devices	<input type="checkbox"/> Telemedicine
	<input type="checkbox"/> Therapeutics			
<input type="checkbox"/>	<b>Miscellaneous Technologies</b>			
	<input type="checkbox"/> Aerospace & Defense	<input type="checkbox"/> Hardware	<input type="checkbox"/> Industrial Technologies	<input type="checkbox"/> Miscellaneous
	<input type="checkbox"/> Nanotechnology	<input type="checkbox"/> Virtual Reality (VR) & Augmented Reality (AR), research and development		
	<input type="checkbox"/> Unmanned Aerial Systems, Robotic Technologies & Drones for Reconnaissance, Inspection & Data Research			
	<input type="checkbox"/> Advanced Materials, Artificial Intelligence (AI), 3D Printing Tech & Innovative Products & Services			
<input type="checkbox"/>	<b>Semiconductors</b>			
	<input type="checkbox"/> Fabrication and Testing	<input type="checkbox"/> Manufacturing Equipment & EDA	<input type="checkbox"/> Memory & Storage	<input type="checkbox"/> Miscellaneous Semiconductors
	<input type="checkbox"/> Network Processors	<input type="checkbox"/> Processors & RFID	<input type="checkbox"/> Security Semiconductors	<input type="checkbox"/> Video, Image & Audio

### 3.2 Work – Description and Contributions to the Project

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## BILATERAL APPLICATION FORM

*Please provide information about the company, including the following:*

- *Main contribution to the project (mix of technical/financial/plant etc.).*
- *The degree to which the proposed project can be absorbed into the existing structure of each company. To what extent are the staff, equipment, facilities, etc., available for the project? Identify the need to hire staff, obtain (purchase, lease or rent) capital equipment, or expand manufacturing operations.*

### 3.3 Work Plan and Timeline

*Provide a clear description of your work program.*

*Provide a detailed Gantt chart Project Plan which clearly defines project activities and milestones.*

### 3.4 Budget and Resources

*Please show the sources and amounts of matching funding for the project.*

### 3.5 Other Sources of Financial Support Related to Proposed Research

3.5.1 Is this, or related R&D, presently being supported by other sources? If yes, indicate other sources, amounts, and dates of performing the R&D under this support

3.5.2 Has your company previously received other sources of governmental support? If yes, list up sources and dates.

## 4. Project Participants – Partner 2

### 4.1. Participant Profile

#### 4.1.1 General Profile

Full Name of Company  Registration #

Prior name of Company

Stage  Seed  R&D  Initial Revenues  Revenue Growth

Year Established  No. Employees

No. R&D Personnel

#### 4.1.2 Company Contact Info

Street Address

City  P.O. Box

Country  Zip Code

Telephone  Fax

Website  E-mail

#### 4.1.3 Contact Person

First Name  Last Name

Title  Function

Phone  Mobile Phone

Email

#### 4.1.4 Organization Background

General Business Description & Area of Expertise

Technology Description (Main Products/Services)

Targeted Customers

IP

Sales (for last 3 years)

Current year (i)

i-1

i-2

Comments

**4.1.5 Technology Sector & Subsector of Company** (Select 1 sector and 1 subsector)

- Clean-Tech**
- Agrobiotech     
  Energy     
  Environment / Climate     
  Materials  
 Water Technologies
- 
- Communications**
- Broadband Access     
  Broadcast     
  Enterprise Networking     
  Home Networking  
 Mobile Applications     
  NGN & Convergence     
  Optical Networking     
  Telecom Applications  
 VoIP & IP Telephony     
  Wireless Applications     
  Wireless Infrastructure
- 
- Internet**

- |  |  |   |   |
|--|--|---|---|
| <input type="checkbox"/> Content Delivery      | <input type="checkbox"/> Content Management      | <input type="checkbox"/> e-Commerce         | <input type="checkbox"/> E-Learning           |
| <input type="checkbox"/> Internet Applications | <input type="checkbox"/> Internet Infrastructure | <input type="checkbox"/> Online Advertising | <input type="checkbox"/> Online Entertainment |
| <input type="checkbox"/> Search Engines        | <input type="checkbox"/> Social Networks         |   |   |

**IT & Enterprise Software**

- |   |   |  |  |
|---|---|--|--|
| <input type="checkbox"/> Business Analytics     | <input type="checkbox"/> Security                     | <input type="checkbox"/> Enterprise Applications | <input type="checkbox"/> Enterprise Infrastructure |
| <input type="checkbox"/> Miscellaneous Software | <input type="checkbox"/> Design and Development Tools |  |  |

**Life Sciences**

- |  |   |  |                                       |
|--|---|--|---------------------------------------|
| <input type="checkbox"/> Agrobiotech   | <input type="checkbox"/> Bioinformatics | <input type="checkbox"/> Biologicals     | <input type="checkbox"/> Diagnostics  |
| <input type="checkbox"/> Healthcare IT | <input type="checkbox"/> Industrial     | <input type="checkbox"/> Medical Devices | <input type="checkbox"/> Telemedicine |
| <input type="checkbox"/> Therapeutics  |   |  |                                       |

**Miscellaneous Technologies**

- |  |  |  |  |
|--|--|--|--|
| <input type="checkbox"/> Aerospace & Defense | <input type="checkbox"/> Hardware  | <input type="checkbox"/> Industrial Technologies | <input type="checkbox"/> Miscellaneous |
| <input type="checkbox"/> Nanotechnology      | <input type="checkbox"/> Virtual Reality (VR) & Augmented Reality (AR), research and development |  |  |

Unmanned Aerial Systems, Robotic Technologies & Drones for Reconnaissance, Inspection & Data Research

Advanced Materials, Artificial Intelligence (AI), 3D Printing Tech & Innovative Products & Services

**Semiconductors**

- |  |   |  |  |
|--|---|--|--|
| <input type="checkbox"/> Fabrication and Testing | <input type="checkbox"/> Manufacturing<br>Equipment & EDA | <input type="checkbox"/> Memory & Storage        | <input type="checkbox"/> Miscellaneous<br>Semiconductors |
| <input type="checkbox"/> Network Processors      | <input type="checkbox"/> Processors & RFID                | <input type="checkbox"/> Security Semiconductors | <input type="checkbox"/> Video, Image & Audio            |

## 4.2 Work – Description and Contributions to the Project

Please provide information about the company, including the following:

- Main contribution to the project (mix of technical/financial/plant etc.).
- The degree to which the proposed project can be absorbed into the existing structure of each company. To what extent are the staff, equipment, facilities, etc., available for the project? Identify the need to hire staff, obtain (purchase, lease or rent) capital equipment, or expand manufacturing operations.

### 4.3 Work Plan and Timeline

Provide a clear description of your work program.

Provide a detailed Gantt chart Project Plan which clearly defines project activities and milestones.

### 4.4 Budget and Resources

Please show the sources and amounts of matching funding for the project.

### 4.5 Other Sources of Financial Support Related to Proposed Research

4.5.1 Is this, or related R&D, presently being supported by other sources? If yes, indicate other sources, amounts, and dates of performing the R&D under this support

**4.5.2 Has your company previously received other sources of governmental support? If yes, list up sources and dates.**

## 5. Statement of Cooperation

The participants signing this form intend to co-operate within the project as described in this form with the aim realizing the technical developments as set forth under point 2. In addition the participants have or intend to put in place, a formal collaboration agreement.

### 5.1 Signature of Partner 1

Company Name

First Name  Last Name

Title  Function

Signature

### 5.2 Signature of Partner 2

Company Name

First Name

Last Name

Title

Function

Signature

**SPACE FLORIDA**



**APPENDIX B**





## Space Florida Grant Application Proposal and other Submittal Requirements For the Florida-Israel Innovation Partnership Program

The following rules and regulations govern Florida companies responding to this Call for Projects, 2018 in conjunction with the Florida-Israel Innovation Partnership Program.

1. **Project Coordinator:** All communications and questions concerning the grant application process should be directed **in writing** to the following Project Coordinator:

Heidi Corder-Jensen  
Space Florida  
[hcorder-jensen@spaceflorida.gov](mailto:hcorder-jensen@spaceflorida.gov)

2. **Delivery of the Application Requirements:**

**ALL QUALIFICATIONS PACKAGES MUST BE SUBMITTED ELECTRONICALLY TO [Procurement Submission](#). No hard copy originals will be accepted. Qualifications packages are due via email February 19, 2024 by 2:00 PM EST. Packages shall be submitted as an Adobe PDF file. Financial Statements shall be provided in a separate file. Maximum acceptable total file size is 20 MB. Under no circumstances will late packages be scored.**

3. **Local Laws and Requirements:** The applicant should become familiar with any local conditions, which may, in any manner, affect the services required. The applicant is required to carefully examine and become thoroughly familiar with any and all conditions and requirements that may in any manner affect the work to be performed under the contract. No additional allowance will be made due to the lack of knowledge of required conditions.

4. **Application Process Instructions:**

- a. Qualified Partnership Applicants shall consist of one (1) eligible for-profit Florida Company and one (1) eligible Israel for-profit company. A complete partnership Joint Bilateral Cooperative Application Form shall be included with the application submittal documents, a copy of which is included as **Appendix A** to this Call for Projects, 2024.
- b. Proposals shall be submitted which specifically identify and include, each of the following sections and respective subsections:
  - i. **Title Page:** Identify the date of submittal. Identify the name of the Florida Applicant Company, phone and facsimile number, primary point of contact regarding submission information, the appropriate contact information for notices related to the Call for Projects, 2024 and the name of the Israel partner company.
  - ii. **Table of Contents:** Provide identification of the material by section and by page number.



- iii. **Letter of Transmittal:** The letter must be signed by a legally authorized representative with the ability to contractually bind the applicant and include the title or authority of the representative. The letter shall not exceed two (2) pages and it shall briefly state the understanding of the applicant regarding the work to be performed and make a positive commitment to perform the work within the specified time period. The following must be included:
  - a. Type of business (Corporation, LLC.)
  - b. How the funding eligibility requirements are met, i.e., location of Headquarters, Research & Development, Sales & Marketing or Manufacturing.
  - c. The names and contact information of the persons who will be legally authorized to make representations for the applicant.
  - d. Acknowledgement that the business agrees to enter into a Cooperative Agreement with the partner company identified in Joint Bilateral Cooperative Application Form.
- iv. **Profile and Qualifications:** Experience and qualifications of the company and staff:
  - a. Give a brief history of the organizational structure of the company, including the company's inception. Indicate number of employees and identify if the company has a minority, women, and/or service disabled veteran business status with the State of Florida.
  - b. Biographies of proposed key members of the staff that will be assigned to the project. The biographies shall include their position, years of experience and similar success and grant history.
  - c. Include three (3) specific references regarding prior or current R&D project efforts which include appropriate contact information, period of performance for specific engagement, name or description of project effort and the value of services performed. Applicant should not include references that applicant does not want contacted by Space Florida.
  - d. Indicate financial wherewithal and stability of your firm by fulfilling the requirements that are listed in the Financial Wherewithal Information section of this Call for Projects and marking accordingly. If your information is deemed confidential please follow instructions in (Section 9) **Trade Secrets and Proprietary Confidential Business Information.**
  - e. Indicate any potential conflicts of interest with Space Florida or at the applicant's firm, office or engagement team level or any pertinent information Space Florida should be aware of regarding the partnership relationship.
  - f. Outline the proposed teaming arrangement, listing all team members and outlining how the team will be structured, including universities and research institutions, if applicable.
- v. **Approach to the R&D Project:** The applicant shall clearly describe the collaboration effort, the proposed R&D Project to include eligible technical fields and provide information regarding the technical merit, commercial merit,



the ability to carry out the proposed research successfully, the ability of project participants to commercialize resulting technology successfully and the potential economic benefit.

- vi. **Grant Funding Requested:** The applicant shall provide the amount of the grant funding being requested and provide detail as to how the company intends to provide an equal or greater amount of matching share.
- vii. **Financial Wherewithal Requirements**
- viii. **Additional Information:** Provide additional information, if any, which you consider to be helpful in the award process.

If there is no information to present for a specific section or subsections, state the reason such as “Not Applicable” or “There is no information that we wish to present”.

The proposal is limited to 15 one-sided pages. Permitted exclusions to the proposal page limit are: front and back pages, Title page, Table of Contents, CV’s of key personnel, financial statements, index or divider inserts. All other information submitted will be included in the total page count.

4. **Evaluation and Grant Award.** Space Florida will evaluate the Proposal based on the following criteria, with the following weights applied:

CRITERIA	PERCENTAGE WEIGHT
Technical Merit	15%
Commercial Merit	15%
Ability to carry out proposed research	20%
Ability of project participants to commercialize technology successfully	20%
Potential economic benefit	20%
Financial Wherewithal	10%
<b>TOTAL</b>	<b>100%</b>

Space Florida and Israel Innovation Authority will independently rate the application information received from qualifying Florida and Israeli companies, respectively after close of requested submittal date. Once Space Florida and Israel Innovation Authority have completed their independent rating of the application submittal requirements, they will mutually decide whether an applicant is accepted for a grant award. **Grant Awards will be issued for this Call for Projects, 2024 upon completion of the evaluation processes of each jurisdiction and mutual agreement between Space Florida and Israel Innovation Authority of selected successful applicants then announced.**

6. **Right to Reject:** Space Florida reserves the right to make a grant award it determines to be in its best interests or to reject any and all application submittal requirement documents. Further, Space Florida, in making its award decision, retains the authority to waive what it considers to be minor irregularities in the proposal or to seek clarification on certain issues from any or all applicants submitting information. Failure to provide requested information may result in the rejection of the applicant.



7. **Disputes:** Failure to file a protest within the time prescribed in Section 120.57(3), *Florida Statutes*, or failure to post the bond or other security required by law within the time allowed for filing a bond, shall constitute a waiver of proceedings under Chapter 120 *Florida Statutes*.

8. **Property of Space Florida:** All information submitted by applicant will become part of the project file and, unless otherwise exempt or confidential in accordance with Florida law, will become a public record. All information submitted will become the property of Space Florida and will not be returned.

9. **Trade Secrets and Proprietary Confidential Business Information:** Trade secrets and proprietary confidential business information are not solicited, nor desired, as information to be submitted with application submittal requirements. The *Florida Statutes* and the State Constitution govern whether information in the submittal information is confidential or exempt from the Public Records Act. If information is submitted in the submittal information which the applicant deems to be a trade secret or proprietary confidential business information under the provisions of Section 288.075 of the *Florida Statutes*, or any other *Florida Statutes*, the information shall be submitted with the proposal in a **separate, clearly marked email referencing the specific statutory citation for such exemption**. Submitted information which is marked “confidential” (or other similar language) in their entirety or those in which a significant portion of the submitted information is marked “confidential” will be deemed non-responsive by Space Florida. In no event, will Space Florida be liable in any manner whatsoever to applicant if applicant submits information which applicant believes is confidential or exempt from the Public Records Act and which Space Florida, in its sole discretion, deems not to be confidential or exempt.

10. **Compliance with Laws:** Applicant shall comply with all laws, rules, codes, ordinances, licensing and other requirements that are applicable to this grant application process and the conduct of applicant’s business, including those of Federal, State, and local agencies having jurisdiction and authority. By way of non-exhaustive example, the applicant shall comply with the Florida Sunshine Law and Public Records Act, Immigration and Nationality Act, the Americans with Disabilities Act, and all prohibitions against discrimination on the basis of race, religion, sex, creed, national origin, handicap, marital status or veteran’s status. The selected vendor understands and will comply with Subsection 20.055(5) of the *Florida Statutes*.

11. **Convicted Vendors:** Applicant affirms that it is aware of the provisions of Section 287.133(2)(a) of the *Florida Statutes* and that at no time has applicant been convicted of a public entity crime.

12. **Discriminatory Vendors:** Applicant affirms that it is aware of the provisions of Section 287.134(2)(a) of the *Florida Statutes*, and that at no time has applicant been placed on the discriminatory vendor list.

13. **Applicant’s Cost to Develop Proposal:** Costs for developing submittal information are entirely the obligations of the applicant and shall not be chargeable in any manner to Space Florida.

14. **Applicant’s Representation and Authorization:** In submitting information, the applicant understands, represents, and acknowledges the following (if the applicant cannot so certify to any of



the following, the applicant shall submit a statement with its proposal a written explanation).

- a. The applicant is not currently under suspension or debarment by the State or any other authority.
- b. The applicant, its affiliates, subsidiaries, directors, officers, and employees are not currently under investigation by any governmental authority and have not in the last ten years been convicted or found liable for any act prohibited by law in any jurisdiction, involving conspiracy or collusion with respect to bidding on any public contract.
- c. The applicant has no delinquent obligations to the State, including a claim by the State for liquidated damages under any other contract.
- d. The application and proposal is made and submitted in good faith and not pursuant to any agreement or discussion with, or inducement from, any firm or person to submit a complementary or other non-competitive proposal.
- e. The prices and amounts in the proposal have been arrived at independently and without consultation, communication, or agreement with any other applicant or potential applicant; neither the prices nor amounts, actual or approximate, have been disclosed to any applicant or potential applicant and they will not be disclosed before the opening of the proposals.
- f. Neither the applicant nor any person associated with it in the capacity of owner, partner, director, officer, principal, investigator, project director, manager, auditor, or position involving the administration of Federal funds:
  - i. Has within the preceding three (3) years been convicted of or had a civil judgment rendered against them or is presently indicted for or otherwise criminally or civilly charged for: commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a Federal, State, or local government transaction or public contract; violation of Federal or State antitrust statutes; or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements or receiving stolen property; or
  - ii. Has within the preceding three (3) years of this certification had one (1) or more Federal, State, or local government contracts terminated for cause or default.
- g. The applicant shall indemnify, defend, and hold harmless Space Florida and its employees against any cost, damage, or expense, which may be incurred or be caused by any error in the applicant's preparation of its proposal.
- h. All information provided by, and representations made by, the applicant are material and important and will be relied upon by Space Florida in awarding the grant.

### **Financial Wherewithal Information Requirements**

Please include the following mandatory required financial information which is necessary to complete the solicitation process:

Financial Statements two (2) of the most consecutive years, to include income statements, balance sheets, cash flow and state of equity.

The applicants must also detail as to how and from where, they are providing an equal or greater amount of matching share to the grant award in any combination of equipment, services, or monetary contribution for approved R&D expenditures associated with the approved grant award.

Please indicate if your financial information is to be deemed "Confidential Information" following the highlighted steps in (Section 9): **Trade Secrets and Proprietary Confidential Business Information.**

**SPACE FLORIDA**



**APPENDIX C**



**APPENDIX C**

**Joint Cooperation Agreement - SKELETON**

**DESIGNATION OF THE PARTIES**

Identify all the participating parties and their official representatives.

**PREAMBLE**

- Describe the context of the cooperation, its objectives and scope.
- Define the purposes of the cooperation agreement (i.e. to specify the relationship among the parties, in particular concerning the organization of the work between the parties, the management of the Bi-lateral project and the rights and obligations of the parties, liability, intellectual property rights and dispute resolution).

**ARTICLE 1 - DEFINITIONS**

Define the key legal and technical terminology in order to avoid misunderstanding.

**ARTICLE 2 - IMPLEMENTATION OF THE BI-LATERAL PROJECT**

- Describe the project in general terms and refer to technical annex for details, including work packages, allocation of tasks, milestones and planning of the Bi-lateral project.
- Define the foreseen achievements in terms of deliverables if applicable.
- Describe the technical responsibility and contribution (personnel, facilities, equipment, materials, etc.) of each party in the implementation of the Bi-lateral project.
- Indicate how much and what kind of assistance parties are obligated to give to each other in order to secure the proper execution of the Bi-lateral project.
- Determine reports (financial, technical...) to be submitted and timetable.

**ARTICLE 3 - PROJECT MANAGEMENT**

- Define the roles and responsibilities of each party from an Administrative, Legal, Financial and Technical point of view? Specify the additional duties of the leading party.
- Define the internal organization of the cooperative effort (e.g. management bodies, committees and/or working groups, communication between the parties, prior notification, etc.).
- Describe the different bodies: role and internal rules (i.e. how are the members appointed? How decisions are taken? How many and when meetings will be organized?)
- Define the procedures set up to monitor and follow up the Bi-lateral project from a scientific, technical and financial point of views.
- Describe procedures in case of additional tasks or review of the initial work plan.
- Determine conditions under which existing parties may withdraw from the Bi-lateral project, or reduce or increase their contribution.
- Indicate to which extent subcontracting is possible.
- Define conditions under which additional parties may join the Bi-lateral project.

**ARTICLE 4 - FINANCIAL ISSUES**

- Indicate the global budget of the Bi-lateral project and the planning of expenses for each participant.
- If the planning is not observed, how and to which extent the schedule and budget may be adjusted?



- Indicate any National requirements (e.g. financial reports).

## **ARTICLE 5 - INTELLECTUAL PROPERTY RIGHTS**

### **5.1 OWNERSHIP**

- Define how the property of the project's results will be allocated between the parties.
- Describe how joint ownership will be managed.
- Define conditions under which property of pre-existing know-how and project results may be transferred between the parties and towards third parties (notably affiliated entities).

### **5.2 PROTECTION OF THE PRE-EXISTING KNOW-HOW AND PROJECT RESULTS**

Indicate how the project's results will be protected (type of protection, duration, etc.).

### **5.3 ACCESS RIGHTS TO AND EXPLOITATION OF PRE-EXISTING KNOW-HOW AND PROJECT RESULTS**

- Determine which and how pre-existing know-how (protected or not) has to be exchanged for the proper execution of the Bi-lateral project.
- Define the access rights (including financial conditions, if any) to be granted to use the pre-existing know-how and project results (protected or not) during the implementation of the Bi-lateral project.
- Define the access rights (including financial conditions, if any) to be granted for exploitation of project's results.
- Determine if and to which extent exclusive license may be granted between the parties and towards third parties.
- May sub-licenses be granted?
- Indicate whether access rights to third parties or affiliates are possible.
- Indicate how the parties will exploit the project results, i.e. jointly or separately.
- Indicate conditions for exploitation by third parties.
- Define potential royalties, or least principles, for agreeing on potential royalties.

## **ARTICLE 6 - CONFIDENTIALITY**

- Indicate to what extent information disclosed during the Bi-lateral project has to be considered as confidential.
- Stipulate which type of documents should be stamped and treated as "confidential" and the eventual exceptions.

## **ARTICLE 7 - PUBLICATIONS**

Define to which extent publications of the project results are allowed and under which conditions.

## **ARTICLE 8 - LIABILITY**

- Indicate to what extent a party causing damages or injury to another party or to goods or persons will be held liable.
- Define possible actions and financial penalties in case of damage or injury, including in case of withdrawal, fault or dismissal from one of the participating companies.
- Define actions, solutions, penalties in case of bankruptcy.
- Provide for actions and remedies in case of *force majeure*.





## **ARTICLE 9 - FINAL CLAUSES**

### **9.1 EFFECTIVE AND END DATE**

Define when the cooperation agreement becomes effective and terminates.

### **9.2 TERMINATION**

Determine the termination clauses and the consequences of the withdrawal of one (1) or more parties, particularly in terms of communication, ownership and exploitation of the project's results.

### **9.3 LANGUAGE**

Define the language in which the cooperation agreement is drafted, as well as worked in.

### **9.4 GOVERNING LAW AND COMPETENT COURT**

- Provide for a governing law of the cooperation agreement.
- Decide and organize which the dispute resolution methods in case of internal conflict of a competent court or alternative dispute resolution systems, like mediation, conciliation or arbitration.

**SPACE FLORIDA**



**APPENDIX D**  
**Space Florida Grant Agreement**

**AGREEMENT NO. \_\_\_\_\_**  
**BETWEEN**  
**SPACE FLORIDA**  
**And**  
\_\_\_\_\_

This **GRANT AGREEMENT** (“Agreement”) is entered into on \_\_\_\_\_, 2024, (the “Effective date”) by **SPACE FLORIDA** (“SF”), an independent special district, a body politic and corporate, and a subdivision of the State of Florida, whose principal place of business is 505 Odyssey Way, Suite 300, Exploration Park, FL 32953, and \_\_\_\_\_ (“Grantee”), a (state of incorporation) Corporation, whose principal place of business is \_\_\_\_\_.

**WHEREAS**, Section 331.302 of the *Florida Statutes* created SF to foster the growth and development of a sustainable and world-leading aerospace industry in the State of Florida.

**WHEREAS**, SF is charged with promoting aerospace business development by facilitating business financing, spaceport operations, research and development, workforce development and innovative education programs.

**WHEREAS**, the State of Florida and the State of Israel have entered into a partnership to promote R&D collaboration among companies in the State of Florida and the State of Israel.

**WHEREAS**, the partnership is being implemented by the Israel Innovation Society, on behalf of the Office of the Chief Scientist (OCS) in the Israel Ministry of Economy, and by SF.

**WHEREAS**, SF and the OCS released a Call For Projects, 2024 requesting Israeli and Floridian companies to provide application submittal requirements regarding R&D aerospace and related technologies.

**WHEREAS**, Grantee submitted application submission documents regarding \_\_\_\_\_ (the “Project”) which was jointly vetted for feasibility, and SF and OCS have decided to award research funding to Grantee.

**WHEREAS**, SF and Grantee now desire to enter into this Agreement to describe the terms and conditions under which SF will provide the financial grant funds to Grantee for the Project.

**NOW, THEREFORE**, the parties agree as follows:

1. Recitals. The above recitals are true and correct and are hereby incorporated into this Agreement by reference.
2. Description of the Project; \_\_\_\_\_. A copy of Grantee’s proposal provided in conjunction with the Call For Projects, 2024 application submission documents is attached hereto as **Attachment A**.

3. Conditions Precedent. No funds will be paid by SF to Grantee until this Agreement has been approved by the SF Board of Directors.
4. Grantee may only expend funding under this Agreement for allowable costs resulting from obligations incurred during the Agreement Term.
5. SF's Commitment.
  - a. SF agrees to provide grant funding pursuant to the terms of this Agreement for the Project in an amount of up to \_\_\_\_\_ (\$\_\_\_\_\_) (the "Grant Funds") to be utilized solely for the Project. Any costs of the Project in excess of the amount of Grant Funds shall be the responsibility of Grantee.
  - b. The Grant Funds shall be paid as follows:  
Grantee shall invoice SF \_\_\_\_\_ (\$\_\_\_\_\_) upon Agreement execution.  
Grantee shall invoice the final balance of \_\_\_\_\_ (\$\_\_\_\_\_) with the submission of the final report due under subsection 9.b. below.

Notwithstanding the foregoing, failure to perform or complete the Project in accordance with the terms of this Agreement or to the satisfaction of SF may be considered a material breach and shall entitle SF to require the Grantee to promptly repay some or all of the Grant Funds and SF may exercise any other remedy existing at law, including but not limited to bringing a legal action against Grantee to enforce the terms of this Agreement.

6. Grantee's Commitments. Grantee agrees to use the Grant Funds solely for the Project as follows:
  - a. Grantee shall provide \_\_\_\_\_ (\$\_\_\_\_\_) in matching funding.
  - b. Unused Grant Funds, if any, at the end of the Project unspent on the Project by Grantee will be returned to SF.
7. Term. The Agreement shall expire two (2) year(s) from the Effective Date. Unless this Agreement is otherwise extended in writing by both parties, no Grant Funds will be paid by SF to Grantee after the expiration date of this Agreement.
8. Termination. SF may terminate this Agreement for cause for (i) non-performance of any material obligation by Grantee if such breach is not cured within ten days after receipt of written notice to Grantee, (or within such longer period in the event such breach is not susceptible of cure within such ten day period so long as Grantee is diligently pursuing such cure), and such written notice of breach given hereunder shall specify the nature of the breach in reasonable detail; (ii) Grantee files for bankruptcy; or (iii) Grantee ceases to work on or abandons the Project for a four-month consecutive period of time.
9. Availability of Funds. All payments to be made by SF under this Agreement are subject to the availability of appropriated funds by the Legislature of the State of Florida. SF shall immediately notify Grantee should funds become unavailable.

10. Reporting Requirements. Grantee shall provide the following reports to SF:

- a. Quarterly Jobs & Investment Reports, due on the 10th of the month beginning \_\_\_\_\_, (initial reporting period shall commence upon the Effective Date and continue quarterly thereafter through the term of this Agreement) which shall include Outside Financial Investments and Jobs created in a form reasonably acceptable to SF. The reports shall include the number of Florida employees working the project effort.
- b. Quarterly Research & Development Reports, due on the 10th of the month beginning \_\_\_\_\_, (initial reporting period shall commence upon the Effective Date and continue quarterly thereafter through the term of this Agreement) which shall include a forecast of estimated project cost through the end of the program (both grantee and match funds); a current project schedule; and a narrative account of what was accomplished with the Grant Funds, including a description of progress made toward achieving the Project goals and assurance that the Project activities have been conducted in conformity with the terms of this Agreement.
- c. A Final Report due at the expiration of the Term, which shall include both financial/jobs and Project information in a form reasonably acceptable to SF. The Final Report shall include a narrative account of what was accomplished with the Grant Funds.

All deliverable reporting requirements during the term of this Agreement shall be submitted by electronic mail, confirmed receipt, to the Agreement Manager, Tony Gannon, [tgannon@spaceflorida.gov](mailto:tgannon@spaceflorida.gov) with a cc: to Contracts Department, [contracts@spaceflorida.gov](mailto:contracts@spaceflorida.gov).

11. Scrutinized Parties.

By executing this Agreement, [INSERT GRANTEE'S LEGAL ENTITY NAME] certifies that It is not: (1) listed on the Scrutinized Companies that Boycott Israel List, created pursuant to section 215.4725, Florida Statutes, (2) engaged In a boycott of Israel, (3) listed on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, created pursuant to Section 215.473, Florida Statutes, or (4) engaged in business operations in Cuba or Syria. Pursuant to Section 287.135(5), Florida Statutes, SPACE FLORIDA may immediately terminate this Agreement for cause if [GRANTEE] is found to have submitted a false certification as to the above or if [GRANTEE] is placed on the Scrutinized Companies that Boycott Israel List, Is engaged In a boycott of Israel, has been placed on the Scrutinized Companies with Activities In Sudan List or the Scrutinized Companies with Activities In the Iran Petroleum Energy Sector List, or has been engaged in business operations in Cuba or Syria, during the term of the Agreement. If SPACE FLORIDA determines that [GRANTEE] has submitted a false certification, SPACE FLORIDA will provide written notice to [GRANTEE]. Unless [GRANTEE] demonstrates in writing, within 90 calendar days of receipt of the notice, that SPACE FLORIDA'S determination of false certification was made in error, SPACE FLORIDA shall bring a civil action against [GRANTEE]. If SPACE FLORIDA's determination is upheld, a civil penalty equal to the greater of \$2 million or twice the amount of this Agreement shall be Imposed on [GRANTEE], and

[GRANTEE] will be ineligible to bid on any Agreement with a Florida agency or local governmental entity for three years.

12. Public Records.

- a. SF, subject to the provisions of Section 288.075 and Chapter 119 of the *Florida Statutes*, and applicable Federal law, must permit public access to all non-confidential, non-proprietary or non-International Traffic in Arms Regulation (ITAR) controlled documents or other materials prepared, developed or received by it in connection with the performance of the obligations under this Agreement.
- b. This Agreement may be unilaterally cancelled for refusal by either party to allow public access to all documents, papers, letters, or other such materials subject to the provisions of Chapter 119 of the *Florida Statutes* and made or received in conjunction with this Agreement, other than those specified as confidential or exempt information.
- c. To the extent Grantee is acting on behalf of SF as provided under Subsection 119.011(2) of the *Florida Statutes*, Grantee shall:
  - i. Keep and maintain public records that ordinarily and necessarily would be required by SF in order to perform the services under this Agreement;
  - ii. Provide the public with access to public records on the same terms and conditions that SF would provide the records and at a cost that does not exceed the cost provided in Chapter 119 of the *Florida Statutes* or otherwise provided by law;
  - iii. Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law.
- i. Upon the expiration of this Agreement, transfer, at no cost, to SF all public records in possession of the Grantee or keep and maintain public records required by SF to perform the service. If the Grantee transfers all public records to SF upon completion of the Agreement, the Grantee shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the Grantee keeps and maintains public records upon completion of the Agreement, the Grantee shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to SF, upon request from SF's custodian of public records, in a format that is compatible with the information technology systems of SF.
- ii. **If the Grantee has questions regarding the application of Chapter 119, Florida Statutes, to the Grantee's duty to provide Public Records relating to this Agreement, contact SF's Custodian of Public Records at Space Florida, 505**

**Odyssey Way, Suite 300, Exploration Park, FL 32899 or  
via telephone at 321-730-5301 or email at  
[info@spaceflorida.gov](mailto:info@spaceflorida.gov).**

13. Confidential Information. SF shall comply fully with (i) the protections in Sections 288.075 and 812.081 of the Florida Statutes and other law applicable to Grantee pertaining to proprietary confidential business information and trade secrets, and (ii) the exemption of proprietary confidential business information and trade secrets from the disclosure requirements in Florida's public-records laws in Sections 288.075 and 815.045 of the Florida Statutes. However, as provided by law, the foregoing obligations of SF are contingent on (i) strict compliance by Grantee of identifying all records containing proprietary confidential business information before the records come into possession by SF (ii) strict compliance by Grantee with the requirements of a trade-secret owner to identify all records containing its trade secrets before the records come into possession by SF, and (ii) Grantee's assertion that "proprietary confidential business information" meets the definition in Section 288.075 and "trade secrets" meet the definition in Sections 688.002 and 812.081.
14. Severability. If any provision of this Agreement is found by a court of competent jurisdiction to be invalid or unenforceable to any extent, the remainder of this Agreement shall not be affected thereby and shall remain enforceable to the greatest extent permitted by law.
15. Patents, Copyrights and Royalties. If any patentable discovery or invention arises or is developed by Grantee in the course or as a result of work or services performed under this Agreement, Grantee shall provide written notification to SF of the discovery or invention. The Parties agree that trademarked or copyrightable materials such as books, films, logos, music, art, or other artistic or intellectual property may be created, developed, licensed, owned, assigned, or transferred in the course of or as a result of work or services performed by Grantee under this Agreement without notification or consent of SF.
16. Indemnification and Limitation of Liability.
  - a. Grantee shall indemnify and hold harmless the Florida Department of Management Services (DMS), SF, and their Officers, Directors, and employees to the fullest extent permitted by law from and against all claims, damages, losses, liens, and expenses, (including but not limited to fees and charges of attorneys or other professionals and court and arbitration or other dispute resolution costs) to the extent caused by (i) the performance of services under this Agreement by Grantee or any person or organization directly, or indirectly, employed by Grantee to perform or furnish any of the services or anyone for whose acts any of them may be liable; (ii) breach of the terms of this Agreement by Grantee or any person or organization directly, or indirectly, employed by Grantee to perform or furnish any of the services or anyone for whose acts any of them may be liable; (iii) violations of applicable law by any person or organization directly or indirectly employed by Grantee to perform or furnish any services under this Agreement or anyone for whose acts any of them may

be liable; (iv) injury or death of any third parties (including DEO and/or SF employees and agents and those of the Grantee), or damage to property to the extent attributable to the negligence or misconduct of Grantee or any person or organization directly, or indirectly, employed by Grantee to perform or furnish any of the services under this Agreement or anyone for whose acts any of them may be liable; or (v) the negligence, recklessness, or intentional wrongful misconduct of Grantee and persons employed or utilized by Grantee in the performance of this Agreement.

- b. SF's limits of liability are set forth in Section 768.28 of the *Florida Statutes*, and nothing herein shall be construed to extend the liabilities of SF beyond that provided in Section 768.28 of the *Florida Statutes*. Nothing herein is intended as a waiver of SF's sovereign immunity under Section 768.28 of the *Florida Statutes*. Nothing hereby shall inure to the benefit of any third party for any purpose, including but not limited to anything, which might allow claims otherwise barred by sovereign immunity or operation of law. In any event, the SF's liability under this Agreement shall not exceed the amount of the Grant Funds even if the sovereign immunity limitations of that statute are not otherwise applicable to the matters as set forth herein.
  - c. In no event shall SF be liable to Grantee for direct, indirect, special, or consequential damages, including, but not limited to, loss of revenue, loss of profit, cost of capital, or loss of opportunity regardless of whether such liability arises out of contract, tort (including negligence), strict liability, or otherwise.
  - d. SF shall not assume any liability for the acts, omissions, or negligence of Grantee its agents, servants, employees, or subcontractors. In all instances, Grantee shall be solely responsible for any injury or property damage and associated costs and expenses resulting from any activities conducted by, or on behalf of, the Grantee.
  - e. Grantee shall indemnify, defend, and hold the Florida Department of Management Services harmless for any liabilities incurred during the performance of this Agreement.
17. Amendments/Modifications. This Agreement may not be altered, modified, amended or changed in any manner, except pursuant to a written amendment executed and delivered by each of the parties. Additionally, any such modification, amendment or change shall be effective on the date of execution and delivery, or such later date as the parties may agree therein.
18. Agreement Manager. SF has appointed an Agreement Manager who is responsible for enforcing the performance of this Agreement's terms and conditions and shall serve as a liaison with Grantee. SF's agreement manager is Tony Gannon, Vice President, Research and Development, 321-730-5301 ext. 230, tgannon@spaceflorida.gov.
19. Notices.



- a. For a notice, or other communication, under this Agreement to be valid, it must be in writing and signed by the sending party, and the sending party must use one of the following methods of delivery: (1) personal delivery; (2) registered or certified mail, in each case return receipt requested and postage prepaid; and (3) nationally recognized overnight courier, with all fees prepaid. Delivery via email, is also permitted provided it is followed by delivery via one of methods (1)-(3) above and any such delivery via email shall not be deemed to have been received pursuant to Subsection 19.c. until such delivery pursuant to methods (1)-(3) above shall be deemed to have been received pursuant to Subsection 19.c.
- b. For a notice, or other communication, under this Agreement to be valid, it must be addressed to the authorized receiving party at the addresses listed in Section 6 of the cover Agreement for the receiving party, or to any other address designated by the receiving party in a notice in accordance with this Section 19.

For Space Florida:

Contracts Director, Annette O'Donnell  
 Agreement Manager, Tony Gannon

Contracts@spaceflorida.gov  
 tgannon@spaceflorida.gov

Space Florida  
 505 Odyssey Way, Suite 300  
 Exploration Park, FL 32953  
 P: 321-730-5301 ext. 144  
 F: 321-730-5307

For Grantee:

Provide contact name, title  
 Company Address  
 P: (Phone Number)  
 F: (Fax Number)

Email Address

- c. Subject to Subsection 6.d., a valid notice or other communication under this Agreement is effective when received by the receiving party. A notice, or other communication, is deemed to have been received as follows:
  - i. if it is delivered in person, or sent by registered or certified mail, or by nationally recognized overnight courier, upon receipt as indicated by the date on the signed receipt; and
  - ii. if the receiving party rejects or otherwise refuses to accept it, or if it cannot be delivered because of a change in address for which notice was not given, then upon that rejection, refusal, or inability to deliver.
- d. If a notice or other communication is received after 5:00 p.m. on a business day at the location specified in the address for the receiving party, or on a day that is not a business day, then the notice is deemed received at 9:00 a.m. on the next business day.

- e. Any notice requiring prompt action shall be contemporaneously sent by electronic mail.

## 20. Representations.

- a. Grantee has the necessary and required Federal and State authority to enter into this Agreement with SF.
- b. Neither this Agreement nor Grantee's performance of its obligations hereunder will place Grantee in breach of any other contract or obligation and will not violate the rights of any third party.

## 21. Audit and Contract Records

- a. SF may, at any time, for purposes of monitoring Grantee's performance under this Agreement, review, audit, copy, examine and investigate in any manner, any records of Grantee which include, but are not limited to, independent audit working papers, books, documents, vouchers, bills, invoices, requests for payment, and other supporting documentation, (collectively "contract records") which according to generally accepted accounting principles, procedures and practices, sufficiently and properly reflect all costs expended in the performance of this Agreement. If SF requests access to or review of any such contract records and Grantee refuses such access or review, SF may terminate this Agreement.
- b. To the extent applicable, Grantee shall comply with the audit requirements of Section 215.97 of the *Florida Statutes* and those found in **Attachment B**, Special Audit and Monitoring Requirements. Grantee shall include the audit and record keeping requirements provided for in this Section 18 and in **Attachment B**, in all subcontracts and for all sub-recipients of State funds according to Section 215.97 of the *Florida Statutes*. For purposes of this Agreement, "sub-recipient" shall be defined in accordance with Subsection 215.97(2)(x) of the *Florida Statutes*.
- c. Grantee shall preserve all contract records for the entire term of this Agreement and for five (5) years after the later of: (i) the date of submission of the final project report, or (ii) until all claims (if any) regarding the Agreement are resolved.

## 22. Employment Eligibility Verification.

- a. Grantee and Grantee's subcontractors performing work under this Agreement shall utilize the E-Verify system to verify the employment eligibility of all new employees hired by the Grantee or Grantee's subcontractors during the term of this Agreement.
- b. If the Grantee enters into a contract with a subcontractor for work to be performed under this Agreement, the subcontractor must provide the Grantee

with an affidavit stating that the subcontractor does not employ, contract with, or subcontract with an unauthorized alien. The Grantee shall maintain a copy of such affidavit for the duration of this Agreement.

- c. In the event SF has a good faith belief that the Grantee has knowingly violated Subsection 448.09(1), Fla. Stat., SF will terminate this Agreement.
  - d. In the event SF has a good faith belief that an entity with which the Grantee is contracting has knowingly violated Subsection 448.09(1), Fla. Stat. but the Grantee has otherwise complied, SF shall notify the Grantee and order the Grantee to immediately terminate the contract with the subcontractor.
  - e. The Grantee is liable for costs incurred by SF as a result of the termination of this Agreement or Grantee's termination of an agreement with a subcontractor under the requirements of this Section.
23. No Third-Party Beneficiaries. This Agreement does not, and is not intended, to confer any rights or remedies upon any person other than the parties.
24. Grantee will be deemed to be an independent contractor and will not be considered or permitted to be an agent of the State of Florida.
25. Counterparts. The parties may sign this Agreement in several counterparts, each of which will be deemed an original but all of which together will constitute one (1) instrument.
26. The parties agree that this Agreement may be executed by electronic signature, which shall be considered as an original signature for all purposes and shall have the same force and effect as an original signature. For purposes of this Agreement "electronic signature" includes faxed versions of an original signature, electronically scanned and transmitted versions (via pdf) of an original signature, and portable document formats which include, but are not limited to, Adobe or DocuSign.
27. Miscellaneous. Grantee shall not discriminate against any employee employed in the performance of this Agreement, or against any applicant for employment because of age, race, sex, creed, color, disability, national origin, or marital status.
28. Grantee shall comply with all applicable Federal, State and local laws, rules and regulations.
29. Grantee shall provide a harassment-free workplace, with any allegation of harassment given priority attention and action by management.
30. Grantee shall provide a drug-free workplace with any allegation of substance abuse given priority attention and action by management.
31. Grantee affirms that it is aware of the provisions of Subsection 287.133(2)(a) of the *Florida Statutes* and that at no time has Grantee been convicted of a Public Entity

Crime. Grantee agrees that it shall not violate such law and further acknowledges and agrees that any conviction during the term of this Agreement may result in termination of this Agreement by SF.

32. Grantee affirms that it is aware of the provisions of Subsection 287.134(2)(a) of *Florida Statutes* and that at no time has Grantee been placed on the Discriminatory Vendor List.
33. SF shall consider the knowing employment of unauthorized aliens, as described in Section 274A(e) of the Immigration and Nationality Act (codified at 8 U.S.C. §1324a) by Grantee cause for termination of this Agreement.
34. To the extent Grantee is performing economic development services or similar business assistance services on behalf of SF, Grantee shall coordinate with other components of State and local economic development systems and shall avoid duplication of existing State and local services and activities under this Agreement.
35. This Agreement may not be assigned by either party without the prior written consent of the other.
36. This Agreement shall be construed in accordance with the laws of the State of Florida. Any dispute arising out of or relating to this Agreement shall be subject to the exclusive venue of the United States District Court for the Middle District of Florida or the Eighteenth Judicial Circuit, in Brevard County, Florida.
37. Grantee shall not use any funds received pursuant to this Agreement for lobbying the Florida Legislature, the judicial branch or any State agency.
38. This Agreement constitutes the entire agreement between the parties hereto and shall supersede all previous or contemporaneous statements, communications, or agreements, either oral or written, by or between the parties hereto with respect to the subject matter hereof, and is not intended to confer upon any person other than the parties any rights or remedies hereunder.

The parties are signing this Agreement as of the Effective Date.

**Space Florida:** \_\_\_\_\_:

By: \_\_\_\_\_  
Name: Denise Swanson  
Title: CFO/CAO

By: \_\_\_\_\_  
Name:  
Title:

**ATTACHMENT A**  
**Grantee's Proposal**

## **ATTACHMENT B**

### **Special Audit and Monitoring Requirements**

The administration of funds awarded by SF to Grantee under this Agreement may be subject to audits and/or monitoring by SF, as described in this Attachment B.

#### **MONITORING**

In addition to reviews of audits conducted in accordance with OMB Circular A-133 and Section 215.97 of the *Florida Statutes*, as revised (see “AUDITS” below), monitoring procedures may include, but not be limited to, on-site visits by SF staff, limited scope audits as defined by OMB Circular A-133, as revised, and/or other procedures. By entering into this Agreement, Grantee agrees to comply and cooperate with any monitoring procedures and/or processes deemed appropriate by SF. In the event SF determines that a limited scope audit of Grantee is appropriate, Grantee agrees to comply with any additional instructions provided by SF staff to Grantee regarding such audit. Grantee further agrees to comply and cooperate with any inspections, reviews, investigations, or audits deemed necessary by the Chief Financial Officer (CFO) or Auditor General.

#### **AUDITS**

This part is applicable if Grantee is a nonstate entity as defined by Section 215.97(2), *Florida Statutes*.

1. In the event that Grantee expends a total amount of State financial assistance equal to, or in excess of, Five Hundred Thousand Dollars(\$500,000.00) in any fiscal year of Grantee, Grantee must have a State single or project-specific audit for such fiscal year in accordance with Section 215.97, *Florida Statutes*; applicable rules of the Department of Financial Services; and Chapters 10.550 (local governmental entities) or 10.650 (nonprofit and for-profit organizations), Rules of the Auditor General. In determining the State financial assistance expended in its fiscal year, Grantee shall consider all State financial assistance; including State financial assistance received from SF, other State agencies, and other nonstate entities. State financial assistance does not include Federal direct or pass-through awards and resources received by a nonstate entity for Federal program matching requirements. Section 18 of this Agreement provides the information from the Catalog of State Financial Assistance, including the standard State project number identifier, official title and description of the State project.
2. Grantee shall ensure that the audit complies with the requirements of Section 215.97(8), *Florida Statutes*. This includes submission of a financial reporting package as defined by Section 215.97(2), *Florida Statutes*, and Chapter 10.550 (local governmental entities) or 10.650 (nonprofit and for-profit organizations), Rules of the Auditor General.
3. If Grantee expends less than Five Hundred Thousand Dollars (\$500,000.00) in State financial assistance in its fiscal year, an audit conducted in accordance with the provisions of Section 215.97, *Florida Statutes*, is not required. In the event that Grantee

expends less than Five Hundred Thousand Dollars (\$500,000.00) in State financial assistance in its fiscal year and elects to have such an audit, the cost of the audit must be paid from Grantee's resources (i.e., the cost of such an audit must be paid from Grantee funds obtained from other than State entities).

4. Grantee must include the record keeping requirements found herein in sub-recipients' contracts and subcontracts entered into by Grantee for work required under terms of this Agreement. In the executed subcontract, Grantee shall provide each sub-recipient of State financial assistance the information needed by the sub-recipient to comply with the requirements of the Single Audit Act. Pursuant to Section 215.97(7), *Florida Statutes*, Grantee shall review and monitor sub-recipient audit reports and perform other procedures as specified in the agreement with the sub-recipient, which may include onsite visits. Grantee shall require sub-recipients, as a condition of receiving State financial assistance, to permit the independent auditor of recipient, the State awarding agency, the Chief Financial Officer, the Chief Inspector General, and the Auditor General access to the sub-recipient's records and independent auditor's working papers as necessary to comply with the requirements of the Single Audit Act.
5. For information regarding the Florida Single Audit Act, including the Florida Catalog of State Financial Assistance (CSFA), Grantee should access the website for the Florida Department of Financial Services located at <https://apps.fldfs.com/fsaa/> for assistance. In addition to the above website, the following websites may be accessed for additional information: The Florida Legislature's website <http://www.leg.state.fl.us/> and the Florida Auditor General's website <http://www.state.fl.us/audgen>.

## **REPORT SUBMISSION**

1. Copies of financial reporting packages required by this Agreement shall be submitted by or on behalf of Grantee directly to each of the following:
2. SF at the following address:

Desiree Mayfield, Contract Compliance Manager  
Space Florida  
505 Odyssey Way, Suite 300  
Exploration Park, FL 32953
3. The Auditor General's Office at the following address:

Auditor General's Office  
Room 401, Pepper Building  
111 West Madison Street  
Tallahassee, Florida 32399-1450
4. Any reports, management letter, or other information required to be submitted to SF pursuant to this Agreement shall be submitted timely in accordance with OMB Circular

A-133, *Florida Statutes*, and Chapters 10.550 (local governmental entities) or 10.650 (nonprofit and for-profit organizations), Rules of the Auditor General, as applicable.

## **RECORD RETENTION**

Grantee shall retain sufficient records demonstrating its compliance with the terms of this Agreement for a period of five (5) years from the date the audit report is issued, and shall allow SF or its designee, CFO, or Auditor General access to such records upon request. If any litigation, claim, negotiation, audit, or other action involving the records has been started before the expiration of the five (5) year period, the records shall be retained until completion of the action and resolution of all issues which arise from it, or until the end of the five (5) year period, whichever is later. Grantee shall ensure that audit working papers are made available to SF, the Florida Department of Management Services' Division of Strategic Business Development, or its designee, CFO, or Auditor General upon request for a period of five (5) years from the date the audit report is issued, unless extended in writing by SF.