SPACE FLORIDA



AUDIT AND ACCOUNTABILITY COMMITTEE MEETING Agenda

Monday, April 17, 2023 3:00 p.m. EDT

By Teleconference Call-in Number: 855-758-1310 Guest Code: 627 763 6389# Passcode: 567768

Agenda Items	
Call to Order	Belinda Keiser
Agenda	
Public Comment	Belinda Keiser
• Minutes January 11, 2023	Belinda Keiser
• September 30, 2022 Audit Planning Process	Yvonne Clayborne
• Interim Financials December 31, 2022	Denise Swanson
• Financial Audit Solicitation Update	Denise Swanson
Enterprise Risk Management Assessment	Howard Haug
Closing Remarks	Belinda Keiser

January 11, 2023 Minutes



Draft Minutes of a Regular Meeting of the Space Florida Audit & Accountability Committee

A Regular meeting of the Space Florida Audit & Accountability Committee was held by Teleconference on January 11, 2023. The meeting was called to order at 10:02 a.m. EST.

COMMITTEE MEMBERS PRESENT:

Belinda Keiser (Chair) Anthony Barbar Jason Clement Rodney Cruise

SPACE FLORIDA STAFF PRESENT:

Frank DiBello Howard Haug Denise Swanson Ron Lau Todd Romberger Mike Miller Beth Courtney Desiree Mayfield Terrie Ireland Ivy Zheng

Denise Swanson thanked the committee members for attending and called the meeting to order. Ms. Swanson stated that the meeting is being conducted in accordance with the Sunshine and Public Record laws of Florida.

There were no public comments.

Ms. Swanson requested review and approval of the October 18, 2022, Audit and Accountability Committee Minutes.

Rodney Cruise made a motion to approve the minutes of October 18, 2022, Audit and Accountability Committee which was seconded by Anthony Barbar and passed unanimously

Ms. Swanson presented the 4th Quarter Interim Financial Statements for the year ended September 30, 2022. Ms. Swanson also reported that Space Florida had a positive net change in assets due to operations results of \$1,452,000 from non-appropriated revenue.

Jason Clement made a motion to recommend that the full Board approve the issuance of the September 30, 2022, financial statements and that the positive change in net assets be allocated to the capital reserve fund which was seconded by Rodney Cruise and passed unanimously.

Ms. Swanson reviewed the financial audit solicitation for audit services starting with Fiscal year end September 30, 2023. The Audit and Accountability Committee members agreed to serve as the selection committee for the Financial Audit Solicitation and Belinda Keiser will act as the chair for the selection committee.

Mr. Haug introduced two "Fee Structure" Policies for Committee action. The first fee structure is titled "Spaceport Investment Infrastructure Fee" and the second fee structure titled "Financial Structure Transaction Fees".

After some discussion, Anthony Barbar made a motion to recommend the full Board approve the two "Fee Structure Policies" which was seconded by Rodney Cruise and passed unanimously.

Mr. Haug introduced the Enterprise Risk Management Process to the committee. Management intends to present the ERM Assessment to the committee in the March 2023 timeframe for their input, comments, and recommendations to the full board at the April 2023 Board Meeting.

CLOSING REMARKS & ADJOURNMENT

The meeting adjourned at 10:27 a.m. (EST)

Interim Financials December 31, 2022

SPACE FLORIDA



Unaudited

In 000's

									Total Actual		
			Total						and	E	Budget
		E	Budget	Q1	L Actual	F	orecast	F	orecast	Re	maining
Operating Re	venues										
	State Appropriated Revenue - OPS	\$	11,500	\$	2,875	\$	8,625	\$	11,500	\$	-
	Other Revenue	\$	3,877	\$	800	\$	2,482	\$	3,282	\$	595
	Total Operating Revenues	\$	15,377	\$	3,675	\$	11,107	\$	14,782	\$	595
Operating Ex	penses										
	Salaries & Other Related Costs	\$	8,963	\$	1,609	\$	6,258	\$	7,868	\$	1,096
	Contract & Subcontract Services	\$	806	\$	235	\$	709	\$	944	\$	(138)
	Utilities & Maintenance	\$	3,780	\$	958	\$	2,876	\$	3,834	\$	(53)
	Travel & Entertainment	\$	221	\$	24	\$	99	\$	123	\$	98
	Business Recruitment & Investment	\$	260	\$	19	\$	241	\$	260	\$	0
	General & Administrative	\$	1,347	\$	568	\$	894	\$	1,463	\$	(116)
	Total Operating Expenses (Excluding Depreciation)	\$	15,377	\$	3,414	\$	11,076	\$	14,490	\$	887
	Change in Net Assets Due to Operations	\$	-	\$	261	\$	30	\$	292	\$	(292)

Financial Audit Solicitation Update

Request for Proposals For Financial and Compliance Audits

TENTATIVE SCHEDULE

Legal Notice Sent to Florida Today	April 3, 2023	N/A
RFP Posted to Space Florida Website and DemandStar	April 7, 2023	N/A
Question Submission Deadline	April 21, 2023	1:00
		p.m.
Question Responses Posted to Space Florida Website and	April 28, 2023	N/A
DemandStar		
Proposals Due	May 5, 2023	1:00
		p.m.
Proposals Evaluated by Evaluation Committee	June 9, 2023	N/A
Space Florida Audit & Accountability Committee	TBD	
Meeting		
Space Florida Board of Directors Meeting	TBD	TBD
Notice of Intent to Negotiate Posted to Space Florida	TBD	N/A
Website and DemandStar		
Notice of Intent to Award Posted to Space Florida	TBD	N/A
Website and DemandStar		

Enterprise Risk Management Assessment

Filename: RiskAssessment SPFL Rundate: 3/29/2023

• Enterprise Risk Management Objectives

- Create and maintain a sustainable program that:
 - Identifies key risks to the Space Florida by considering a spectrum of risk areas
 - Assesses and prioritizes key risks for action, recognizing overall Space Florida strategic direction
 - Develops and implements risk management strategies for top priority risks
 - Monitors and updates risk management strategies as required
 - Communicates risk information and strategies across Space Florida
 - Increase risk awareness and management as part of our culture

			(Over Next 12 Months) RISK ASSESSMENT			
CATEGORY	'NAME	DESCRIPTION	Impact	Likelihood	RME	
TRATEGIC						
Econo	omy & Locale					
1 Economic o	cycle	Health of Economy	5	3	3	
2 Weather d	isasters	Supply Chain, Utilities, Roads	4	3	4	
3 Local busin	ess environment	Unfavorable tax, regulation, or policy	3	4	3	
4 State busin	less environment	Unfavorable tax, regulation, or policy	4	4	3	
5 Federal bu	siness environment	Unfavorable tax, regulation, or policy	3	4	3	
6 Federal Bu	dget-Space Components	Stable and Supportive	3	2	3	
Sta	ıkeholder					
7 Clients		Satisfied, Loyal	4	3	3	
8 FDOT		Supportive	5	2	5	
9 Spaceport	Improvement Program	Cancellation/Implementation change	5	1	4	
10 State leade	rship	Not Supportive	4	3	3	
11 Local Leade	ership	Not Supportive	3	3	1	
12 NGOs/Envi	rionment groups	Not Supportive/opposition	3	4	3	
13 Federal lea	dership	Positions adverse to SPFL initiatives	5	2	1	
I	ndustry					
14 New/disru	ptive technology	Loss of market relevance,	3	2	4	
15 Spaceport	Management Model	Self sustainable model under development	4	3	3	
16 Negative ca	atastrophic events	Taints industry brand	3	4	2	
Infi	rastructure					
17 Infrastruct	ure capacity limitations	Unable to support market requirements	4	4	2	
18 Replaceme	nt timeline	Unable to support market requirements	4	2	4	
19 Capex cons	straints	Limted fundind support/opportunities	4	2	4	
20 Natural dis	asters	Hurricanes, wind, flood, fire	5	3	4	
21 Climate ch	ange	Sea levels, erosion	5	4	3	
22 Reliance or	n other infra providers	Unable to support market requirements	4	4	2	
Industr	y Marketplace					
23 Service/pro	oduct penetration	As expected	3	2	4	
24 Market co	npetitor pricing	Lower, Aggressive, Not Comparable	3	3	3	

- 24 Market competitor pricing
- **25** Service/product substitution
- 26 Capital Markets

Lower, Aggressive, Not Comparable Better value equation Volatile, Lack of interest

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				RISK ASSESSMI	INT
	CATEGORY/NAME	DESCRIPTION	Impact	Likelihood	RME
	27 DOD Markets	Active, complex sale cycle	3	3	3
	28 Workforce	Avialable/flow, training, cost	4	3	2
	Industry Mergers & Acquisitions				
	29 Change in entity leadership	Change in operations	2	4	2
	Competition to Space Florida				
	30 Incentives from competition	Greater	4	3	3
	31 Political influence	More effective	5	3	2
	32 Location selection bias	Con Florida	2	1	1
DPERATIONAL					
	Human Resources				
	33 Skilled Expertise	Demand causes turnover	3	3	3
	34 Compensation	Costs increasing	3	4	4
	35 Benefit Costs	Costs increasing, Lower coverage	3	4	4
	36 Single point of Expertise	Small team size, interruption to function	4	3	4
	37 Resizing	Change in needs	2	4	1
	38 Retention	Employee loss/loss of knowledge	5	3	2
	39 Succession planning	Not sufficient/Ineffective	4	5	2
	40 Culture	Ethics, values, leadership, attitude	5	3	1
	41 Training	Limited opportunity, effectiveness.	3	4	1
	Information Technology				
	42 Architecture costs	Constant change	4	4	4
	43 Hacking	Data loss, service, access	4	5	4
	44 Public Record Information	Identified and accessible	3	2	5
	45 Confidential Information	Identified and protected	5	5	5
	Processes				
	46 Accounting	System limits and disaster response	4	3	2
	47 Contracts	Documented, approved, compliance	4	2	4
	48 Vendors/Consultants	Lack of Quality, Supply chain	3	3	3

Priced, billed, collected, booked

Lacking or unavialble

Quantity, quality, delivered, accepted

- 48 Vendors/Consultants49 Services, Use, and Financing50 Fulfillment
- Access to Resources, tools, Information

Financial

			RISK ASSESSMENT			
	CATEGORY/NAME	DESCRIPTION	Impact	Likelihood	RME	
	Liquidity					
	52 Revenue	Effective revenue generation	5	3	3	
	53 Cost containment	Increasing or less for same cost	4	4	3	
	54 Fixed infrastructure costs	Demands use of cash	4	2	4	
	55 Portfolio	Generate performance metrics	3	2	5	
	Reporting					
	56 External, DEO, State requirements	Compliance and Creditable	4	2	5	
npliance						
	Regulatory/Oversight					
	57 State Executive	Reporting, directives	4	2		
				Z	3	
	58 Legislative	Coordinated action	4	3	3 3	
	58 Legislative 59 FAA /Launch/land & site operator Licenses	Coordinated action Regulatory changes	4			
	-			3	3	
	59 FAA /Launch/land & site operator Licenses	Regulatory changes	4	3 2	3 3	
	59 FAA /Launch/land & site operator Licenses 60 Public Officials	Regulatory changes Requests outside governance process	4 3	3 2 4	3 3 3	
	59 FAA /Launch/land & site operator Licenses60 Public Officials61 USSF/NASA	Regulatory changes Requests outside governance process Agreement/Compliance Issues	4 3 4	3 2 4 3	3 3 3 4	
	 59 FAA /Launch/land & site operator Licenses 60 Public Officials 61 USSF/NASA 62 Activist 	Regulatory changes Requests outside governance process Agreement/Compliance Issues Provoke action by criticism	4 3 4 4	3 2 4 3 3	3 3 3 4	
	 59 FAA /Launch/land & site operator Licenses 60 Public Officials 61 USSF/NASA 62 Activist 63 Building Department(s) 	Regulatory changes Requests outside governance process Agreement/Compliance Issues Provoke action by criticism SPFL in regulatory role/client staisfaction	4 3 4 4 4	3 2 4 3 3 3 3	3 3 4 1 1	

66 State contract performance67 Commercial Space Launch Act68 Contract compliance

Valid/ not obsolete Increased complexities and requirements Increased complexities and requirements

Contract/agreement defaults

2	2	4
3	2	5
3	2	5
4	3	2

Impact Rating	Financial Impact	Non-Financial Impact considerations (cumulative)
1- Minimal	<\$1,000 in Cash Cost	* Local Media Coverage
		* State Leadership Notice
		* Event noticeable but easily managed
		* Limited impact on operations
2- Minor	\$1K-\$10K in Cash Cost	* Investigation beyond normal reviews/audits
3- Moderate	\$10K-\$30K in Cash Cost	* Litigation
		* Damage or loss of a significant client
		* Requires major change in business strategy
		* Requires careful management attention
4- Significant	\$30K-\$100K in Cash Cost	* Event has severe impact on operational performance and creditability
5- Major	>\$100K in Cash Cost	 * Criminal investigations * Major change to entity strategy

Likelihood Rating	Description
1- Rare	Risk may occur in exceptional circumstances <20% probability
2- Unlikely	Risk could occur at sometime 20-40% probability
3- Possible	Risk might occur at some time 40-60% probability
4- Likely	Risk will probably occur in most circumstances 60-80% probability
5- Almost Certain	Risk is expected to occur in most circumstances >80% probability

RME Rating	Description
5- Extremely Effective	* Manage all of the causes or effects of the risk
	* In place management policies, processes, and controls
4- Strong	* Manage the majority of the causes or effects of the risk
	* Risk management gaps are actively addressed and monitored
3- Moderately Effective	* Manage about half of the causes or effects of the risk
	* Risk management objectives tend to be known and monitored
2- Limited	* Manage some of the causes or effects of the risk
	* There are limited formal risk processes
	* Management somewhat understands the processes and there is at least some ability to comply
1- Minimally Effective	* Manage very few or none of the cause or effect of the risk.
	* There is little to no focus of the risk
	* Events tend to managed as they arise (reactive in managing the risk)

Higher Risk	 17. Infrastructure capacity limitations 22. Reliance on other infrastructure providers 31. Political influence 38. Retention 39. Succession Planning 40. Culture 64. Environment & Safety Regulatory 	 Economic Cycle State Business Environmer Natural Disasters Climate Change Architecture Costs Hacking Confidential Information Revenue Cost Containment 	
Lower Risk	 11. Local Leadership 13. Federal Leadership 16. Negative Catastrophic Events 28. Workforce 29. Change in Entity Leadership 32. Location Selection Bias 37. Resizing 41. Training 46. Accounting 62. Activist 63. Building Department(s) 68. Contract Compliance 	 Weather Disasters Local Business Environment Federal Budget Space Components Federal Budget Space Components Clients FDOT Spaceport Improvement Program State Leadership NGOs/Environmental Groups New/Disruptive Technology Spaceport Management Model Replacement Timeline Capex constraints Service/Product Penetration Market Competitor Pricing Service/Product Substitution Capital Markets DOD Markets Incentives from competition 	 33. Skilled Expertise 34. Compensation 35. Benefit Costs 36. Single Point of Expertise 44. Public Record Information 47. Contracts 48. Vendors/Consultants 49. Service, Use, and Financing 50. Fulfillment 51. Access to Resources, Tools, Information 54. Fixed Infrastructure Costs 55. Portfolio 56. External, DEO, State Requirements 57. State Executive 58. Legislative 59. FAA Launch/Landing Site Operator License 60. Public Officials 61. USSF/NASA 65. Statute 66. State Contract Performance 67. Commercial Space Launch Act

Less Effective

Risk Management Effectiveness (RME)

More Effective

Strategic Operational Financial Compliance

Impact*Likelihood









